

# electricITY

A Publication of the Electric Association • [www.eeachicago.org](http://www.eeachicago.org) • volume 19 • no 2 • summer 2015



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**Our Mission:**

To provide members of the electrical industry of Chicagoland and their employees with formal educational opportunities, professional development, information exchange, and member services.

— and —

To serve as the interface between various organizations serving the same industry, and foster the interchange of ideas, product knowledge, and programs in order to create the best external environment possible for conducting business in the electrical industry.

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## President's Report *Introducing Steven Anixter*

# The Importance of our Sustaining Members

Our sustaining membership program has grown substantially over the past few years, which tells us that these firms believe in the association and what we are striving to do for the Chicagoland Electrical Industry. Sustaining members are those who contribute to the Electric Association over and above their annual dues payment. These firms demonstrate their commitment to the advancement of the Chicagoland electrical construction industry. The funds are allocated towards development of new programs and services valuable to our industry and membership as a whole. Sustaining members are recognized in all we do, so it is my pleasure to honor and recognize them in my first message as your new President.

### PRESIDENT'S CLUB LEVEL

Electrical Contractors' Association  
of Chicago & Cook County

### DIAMOND LEVEL

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### PLATINUM LEVEL

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NECA, Northeastern IL Chapter

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Minerallac  
Mulcrone & Associates, Inc.  
Remke Industries  
Revere Electric Supply  
Steiner Electric

Thank you for your contributions to the EA! Your help has enabled to start programs such as the ChicaGO Safety & Sustainability Conference, the Career Fair, and the Young Electrical Professionals Divisions.

***This issue of ElectriCITY Magazine is an important one as it features the 2015 Electrical Industry New Product Guide!*** I would like to thank those who participated in the program, and encourage contractors, distributors, engineers, and end-users to circulate this information amongst your peers so that you can stay on top of the latest technology in our market. ●

## Executive Director's Report by Carrie Spaeth



# Education for New Staff is Key

**O**ur industry is growing! For what seemed like decades of being the only young person at an industry event, I am now the seasoned vet and we have many young new faces in our Industry. With the growth of construction in Chicago, and the acquisition of new employees, comes the responsibility to provide them with the information and skills they need to succeed in our industry.

The Electric Association has traditionally offered many of the "New Hire" training programs that have become a staple for anyone entering our industry — such as our ever popular "ABC's of Electricity" class, as well as our specialty classes to train staff to read blueprints, draw up an estimate, and learn the electrical codes. BUT, the training does not have to stop there! Invest in your employees and continue their education throughout their career with some of our excellent business development courses. Taught by Industry Expert, Dr. Dan Tomal, these courses provide excellent professional training on soft skills such as leading a team, providing great service, presenting a business proposal, and more.

We have also teamed up with the Illinois Institute of Technology to provide more specialized training. Beginning and Intermediate level 3D AutoCAD (BIM) courses are scheduled for September 15th and 22nd of this year.

The Education Foundation is always seeking new programs that would benefit our members, but we need your help. Need a specific topic of training for your staff? Have a suggestion for a new course or workshop? Please call or email us your ideas... we count on your knowledge and experience to help us guide our training curriculum to best fit your needs.

Most classes start in September, so keep an eye out for your next course brochure or visit us online to learn more: [www.eachicago.org](http://www.eachicago.org) ●





## Electric Golf Club Update by Amy Kasser

# Electric Golf Spring/Summer 2015

**O**ur first outing on May 14th at St. Andrews in West Chicago was not all that bad, a little chilly, but a sunny day. Because it was raining a bit later, we brought the patio buffet indoors. Dan Fink from Juno was kind enough to donate Cubs tickets for a special drawing. They were won by Wally Lis, and he and his nephews had a great time at the game. Thank you to Dan and Juno Lighting and all who attended!

We played Cog Hill on June 18th. This outing took place monsoon week, but other than a little rain as we drove there, the rest of the day was dry. We had dinner outside under a sunny sky! A golfing guest of EGC President Dan Bradfield, Tom Turkot from Arlington Computer Products, donated an iPad Mini! The guest of Lou Matson from All Tech Energy, David Bloomer from Recall Corporation was the very lucky winner! Bring customers! They can win great prizes, too!

On July 16th we will be at Arrowhead in Wheaton. Lots-o-stuff in store for the August 20th outing at White Pines in Bensenville! We are looking for special give-a-ways for all the outings! Let me know if you can donate!

Call me at the Electric Association office if you would like become an Electric Golf Club member. Join us, we're a fun group! ●



- A. Leo Cole and Cathy McCoy both of Cole Wire, host Cygnet Controls Derek Swanson and Dan Jaros.
- B. Closest-to-the-Pin Winner, Al Rzechkowski from All Current, looks on after the great Cog Ribs and Chicken dinner with Mike Strawn from Wheatland Tube.
- C. Shawn Offenbacher of GLESCO enjoyed his first outing as an Electric Golf Club Member!
- D. Barry Butter and another longtime industry gentleman, Dan Fink from Juno Lighting, meet up at Cog.
- E. Ryan Weidner from Graybar Electric, talks to the Starters Committee about his Brewery in Lemont. Pollyanna Brewing generously donated a special prize to the EGC Cog Hill outing. Cathy McCoy won a "Growler" (look it up) and a tour of the Brewery!

# Upcoming Industry Events

SAVE THE DATE

**Wednesday, August 5, 2015: Women's Division Summer Social Event**  
Cooper's Hawk Winery, Arlington Heights, Illinois

**Friday, August 14, 2015: Young Electrical Professionals Summer Event**  
- Crosstown Classic Sox vs. Cubs game, US Cellular Field

**Monday, September 14, 2015: Consulting Electrical Engineers Division**  
Season Kick Off meeting, Chicago

**Monday, September 14, 2015: Fall Education Semester Begins**

**Tuesday, September 15, 2015: Communication Technologies Forum**  
All Industry Golf Outing, Arrowhead Golf Club, Wheaton

**Thursday, October 15, 2015: Electric Association's Annual Membership**  
Awards Dinner, The Carlisle, Lombard, Illinois

**Monday, November 2, 2015: Electrical Industry Career Fair,**  
Illinois Institute of Technology, Chicago, Illinois

**Tuesday, November 10, 2015: (Tentative) Communication Technologies**  
Forum Fall Conference, Chicago

**Thursday, December 3, 2015: Women in the Industry Holiday Party**

**Thursday, December 10, 2015: Electric Association Annual Meeting**

Event details and further information at: [www.eachicago.org](http://www.eachicago.org)



*Congratulations and Best Wishes*

*Steven Anixter*

*New President of The Electric Association in Chicago*

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# Over 90 Attendees Participated in the Communication Technologies Forum Spring Conference



The Communication Technologies Forum, division of the Electric Association, was pleased to host their annual spring conference at the Lindner Conference Center in Lombard, Illinois where almost 90 attendees came to be educated on the latest data center and communication technologies.

Four presentations, all awarding BICSI Continuing Education Credits, were offered. We wish to thank our speakers – some whom traveled across country – to speak at this event:

**Dan Adamus, Great Lakes Case & Cabinet**

Presented: The “Future-Proofing” Role of the Enclosure in Data Center Migration

**Corey Harrell, ZK Access**

Presented: Advanced Biometric Access Control

**Harvey Ng, Commscope**

Presented: Intelligent Lighting Network Solutions

**Valerie Maguire, Siemon**

Presented: Copper, Fiber, and Wireless Applications and Technology Update

The next CTF conference will be held tentatively on November 10, 2015 in Chicago. It will be a half day (morning) format, and will award four BICSI CEC's to attendees. The call for presentations will be sent out for this event in late August. If you are interested in learning more, please visit [www.eachicago.org](http://www.eachicago.org)



## SAVE THE DATE:

Communication Technologies Forum All Industry Golf Outing: September 15, 2015

- Arrowhead Golf Club, Wheaton, IL
- Shotgun Start at 12:30 p.m.



The Electric Association is pleased to partner with the  
 Illinois Institute of Technology to offer  
 BIM/3d CAD Training this Fall: September 15th and 22nd, 2015

## REVIT MEP ELECTRICAL FUNDAMENTALS & REVIT MEP ELECTRICAL INTERMEDIATE

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**REVIT MEP ELECTRICAL INTERMEDIATE:** \*Assumes familiarity with Revit workspace environment, or enrollment & completion of Revit Fundamentals course. Main goal in this one day course is to familiarize you with the tools necessary to create, modify, and document your parametric model, with a focus on specific content creation and modification relating to Building-Electric asset design.

Learn more about REVIT and all of our fall classes at [www.eachicago.org](http://www.eachicago.org)



Contact us to learn more: Chicagoland Electric Association Education Foundation • p: 630-305-3050 • e: akasser@eachicago.org

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The Consulting Electrical Engineers (CEE), Division of the Electric Association, honored three individuals for their technical achievements and service to the industry, at the CEE's 50th Anniversary celebration on May 4, 2015.

### Charles Steinmetz Award:



The **Charles Steinmetz Award for Technical Merit**, is awarded to a consulting electrical engineer whom distinguishes him/herself by innovative design of a project with greater than one million dollars of electrical equipment installed. This year, the CEE honored **Ms. Rosa Lazebnik** for her design of the William Jones College Preparatory Academy in Chicago, IL.

Rosa is a Vice President at Primera Engineers. Her work as lead Electrical Technology Manager on the William Jones College Prep Academy for the Chicago Public Schools (CPS) showcases her wide-ranging expertise in the electrical field. This project, consisting of the design of a 280,000-square-foot replacement school, is unique in that it is a high-rise school building com-

binning many auxiliary spaces used for a number of varying activities. A major challenge for this project was the coordination effort between the mechanical, electrical, plumbing, fire protection and electrical/information technology pathways, and the structural/architectural features of the building. To overcome this, the construction documents were generated using Building Information Modeling (BIM), that included all ductwork, piping, conduit, electrical pull boxes, light fixtures, panels, fan coils, and ceiling mounted devices. The electrical scope under Rosa's management also included the design of a power distribution system to accommodate the present and exponentially growing power requirements related to implementing innovative Science, Technology, Engineering and Math (STEM) curricula with minimum impact to the first construction cost and future school needs. The electrical design scope also consisted of key aspects of the building's life safety design, including the fire alarm system and coordination with security features, emergency power systems, and emergency lighting systems.

Rosa's extraordinary work on this project has since helped the William Jones College Preparatory Academy garner recognition for its outstanding engineering design. The project was recently recognized with the 2014 ASHRAE Excellence in Engineering Award and an Honorable Mention in ARCHITECTURE's 2014 Annual Review. The final state-of-the-art school, also designed to achieve a LEED Gold rating, provides a better learning environment and improved education access for students from Chicago's under-served multicultural neighborhoods.

For these outstanding design achievements, the CEE was pleased to award Rosa Lazebnik with the 2015 Charles Steinmetz Award.

### William P. Hogan Award:

The **William P. Hogan Award for Technical Merit** is awarded to a consulting electrical engineer who has distinguished him/herself among his peers by innovative design of a project with less than \$1 million dollars of electrical equipment installed. The 2015 recipient was **Reggie Maynigo** for his design of the Lake County Illinois Data Center's Automatic transfer switch replacement project. The data center contains servers that support a majority of the County's services for the residents of the county. After conducting extensive research on existing systems, Reggie uncovered a number of electrical panels and circuits that were no longer in use or needed, which created an opportunity during the shut-down to develop of plan of procedures to optimize the critical electrical infrastructure based on the data center's current and future requirements. He was able to develop with Lake County a method of procedure for the replacement of the transfer switch which resulted in only a 4 hour shutdown of



utility power, along with most critical county servers to be supported by the UPS system batteries while the transfer switch was replacement.

Reggie demonstrated leadership to Lake County by coordinating the complex cut-over requirements and provided onsite technical assistance during the transfer switch replacement.

For his innovative achievements, the CEE awarded Reggie Maynigo with the 2015 William P. Hogan Award.

### Charles Schoeler Award:

The **Charles Schoeler Distinguished Service Award** is named in honor of the first Chairman of the Consulting Electrical Engineers (CEE) division of the Electric Association of Chicagoland. It is awarded annually to a past or present C.E.E. Board member who has shown dedication above and beyond the call of duty, and who has shown leadership resulting in the betterment and / or general well being of the C.E.E. organization.



**Herbert Berg** was selected as the 2015 recipient. Herb has been a CEE member for well over a decade, and has been a member of the Board of Directors since 2006. Through his years of service, he moved into the role of Officer and eventually served as the CEE Chairman from 2011 to 2013. He attends almost every member event, has served and continues to serve on CEE Committees, and has been a strong advocate of the organization. The CEE is very appreciate of the time and dedication Herb has shown to the organization, and for this they were very excited to award him with the 2015 Charles Schoeler Distinguished Service Award.

### CEE 2015 Scholarship Recipients:

The CEE Scholarship program was designed to award academic excellence, and assist the children and grandchildren of CEE members reach their collegiate goals. **Thank you to the companies and individuals whom helped support this great cause:**

**Epstein**

**IDCS, LLC**

**Bancroft**

**Ghafari Associates, LLC**

**Al & Rita Pomerance**

**Jones Moore Construction**

**Herb Berg**

**Russ Gentile**

**Joe Romano**

**Michael Sheperd**

**Mike Schiro**

**Stanley Panek**

**Paul Rogas**

## SCHOLARSHIP WINNERS

### BRIAN GENTILE

Son of CEE member Russ Gentile of Sargent & Lundy

Brian is a graduating senior at Maine South High School where he has earned a very impressive GPA of 4.7 on a 4.0 scale. He is a member of the National Honor Society, and has received dozens of academic awards during his years at Maine South. He has also found time to learn three languages, volunteer as a tutor and for the Special Olympics, and is on the President's Advisory Council and the High School Tennis Team. Brian will attend Purdue University this fall to study Mechanical Engineering.



### MATTHEW JANEY

Son of CEE member David Janney of Millies Engineering

Matthew is a senior at Culver Academy in Culver, Indiana, and is planning to attend Washington University in St. Louis this fall to study fine arts.

Matthew impressed the selection committee with not only outstanding grades and a "32" on his ACT exam, but with over 5 pages of Academic Awards, Honors, Extracurricular Activities, and Volunteer Service. His professors described him as an Artist, Scholar, Athlete, Musician and Leader. He has also dedicated time to volunteer and study abroad in Croatia and Spoleto, Italy. ●



# Women's Division Tours Continental Electric Construction Company's Smart Solar Energy System



On May 6th Women's Division members got an up close look at Continental Electric's new solar energy system. The tour, led by Energy Division leader — Brian Haug, Steve Witz (Vice President), and Cesar Romo (Project Manager), included a roof top view of the solar panels, as well as the system's command center and battery storage unit.

Continental Electrical Construction Company (CECCO) and Intelligent Generation (IG) signed an agreement to develop a commercial size, smart solar energy system on the rooftop at CECCO's headquarters in Oak Brook, IL. The project utilizes IG's patented software to participate in wholesale power markets and reduce electricity costs through an efficient networked service that is not otherwise available to solar projects. The CECCO project, which is expected to pay for itself in less than five years, will contribute to grid stabilization by bidding use of its energy storage system into the lucrative frequency regulation market. It will also enable CECCO to manage down its electricity demand and capacity charges by utilizing the onsite battery during peak demand times.

The Women's Division thanks the team at Continental Electric for their support of the organization!



The next event will be held on August 5th and will be a wine tasting and networking event at Cooper's Hawk in Arlington Heights, Illinois. All women working within the electrical construction industry are invited to attend. Learn more about the Women's Division membership and upcoming events online at [www.eachicago.org](http://www.eachicago.org).

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## NECA Convention & Trade Show



David Witz,  
Continental Electrical  
Construction Company,  
ECA President

The Electrical Contractors' Association of City of Chicago (ECA) is a construction trade association that provides business and labor relations services to over 600 electrical contractors in Cook County, Illinois. The Association works with its industry partner, Local Union #134, IBEW to negotiate and administer labor agreements, coordinate apprentice and journeyman level training, as well as promotion of the industry on behalf of these employers. The ECA is also known as the Chicago and Cook County Chapter of the National Electrical

Contractors Association (NECA). Currently, 75 signatory firms are members of the Electrical Contractors' Association of City of Chicago (ECA) / Chicago and Cook County Chapter, NECA.

The Association works on a local level in regard to educational programming, monthly membership meetings, legislative issues through the Illinois Mechanical and Specialty Association (IMSCA). The ECA also works on a national level to keep its members up-to-date concerning industry innovations, technology, opportunities for growth. In this regard, the Chapter is pleased to promote the upcoming event. The National Electrical Contractors Association (NECA) Convention & Trade Show is to be held October 3 - 6, 2015 in San Francisco. The Convention gives contractors the opportunity to meet and network with their peers, discover thousands of product and service solutions, explore and prepare for new markets and learn best practices. Many industry-related informational seminars, safety-oriented programs, management enhancement sessions will be made available. We hope that you will be able to attend the Convention and enjoy the exciting backdrop of San Francisco. For Registration and for more information regarding General Session speakers and other Convention highlights, please visit the NECA Convention and Trade Show website at: <http://www.necaconvention.org/>.

The above information is a sampling of the year-round activities of the Association. It is through the participation of our member volunteers that has kept the Association on the forefront of the industry. We hope that all signatory contractors within the Cook County area will make the commitment to the industry and join our Association. Please contact the ECA office at: (708) 531-0022 or by fax at: (708) 531-0071 or visit our website at: [www.ecachicago.com](http://www.ecachicago.com) for membership information, as well as information regarding Chapter and NECA programming. ●

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# Dear Members,

Welcome to our second annual Electrical Industry New Product Guide! The purpose of this featured section in our summer ElectriCITY edition is to give our Manufacturer Members an opportunity to promote their latest and greatest products and technologies. We hope that you find this information useful in your future projects and planning, and we encourage you to share this information with the others in your firm.

The distribution of ElectriCITY magazine reaches thousands in the Chicago area electrical market, including hundreds of electrical design firms, and thousands in electrical contracting and distribution. If you are looking for a useful way to promote your new product to the industry, this is it! I would like to personally thank each of our Members that participated in the 2015 New Product Guide:

Archibald & Meek | 16

C&C Power | 23

Eclipse Lighting | 18

Emerson | 18, 20, 22

Patten Cat | 19

Remke | 24

Zonatherm | 21

We appreciate your support, and I hope that you all enjoy the summer edition.

*Carrie Spaeth*

Executive Director

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A large industrial generator is the central focus, situated in a dark industrial warehouse. The generator is a tall, grey metal cabinet with horizontal slats on the sides. The words "GENERAC" and "INDUSTRIAL POWER" are printed on the top of the cabinet. Two workers in blue work clothes and hard hats are present. One worker on the left is looking at a tablet or clipboard. Another worker on the right is walking towards the generator. In the background, another similar generator is being hoisted by yellow straps. The scene is lit by overhead industrial lights, creating a dramatic, high-contrast environment.

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to see our lineup of industrial LED luminaires.**

CLASS I DIV 2



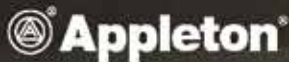
CLASS I DIV 1



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DRAIN AWAY MOISTURE!

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# WHAT'S NEW IN YOUR BUSINESS



Promote your new products or technology  
in the 2016 Electrical Industry

## New Product Guide!

FOR MORE INFORMATION CONTACT:

**Beth Vander Grinten**

608.692.2384 • [beth@littlecreekpress.com](mailto:beth@littlecreekpress.com)

# Thank You

We hope you enjoyed this year's Electrical Industry New Product Guide.  
Thank you for your support of the Electric Association.





# Spotlight Legislation

## Innocent Sellers Fairness Act

The National Association of Electrical Distributors is supporting newly introduced legislation designed to protect distributors from unwarranted product liability lawsuits. The Innocent Sellers Fairness Act (H.R. 1199), sponsored by Representative Blake Farenthold (R, TX 27), would restore fairness to a system that penalizes companies whose only activity was selling a product.

Many distributors find themselves named in product liability suits even though they've made no alterations to products and simply warehoused and resold material. Current law in a majority of states imposes strict liability without wrongdoing on sellers and exposes them to all the damages allegedly suffered by a plaintiff. These abusive product liability cases are part of a growing litigation burden on our nation's small businesses. According to a study by the U.S. Chamber of Commerce Institute for Legal Reform, small businesses bear 81 percent of business tort liability costs.

The Innocent Sellers Fairness Act would ensure that businesses do not take on liability for a product merely by selling that product, but that if they were negligent with respect to certain, specific non-sale activities, they would be responsible for the harm that their negligence caused. This protects sellers from liability who have done nothing wrong, while preserving victims' access to courts by holding sellers responsible for their proportion of wrongdoing. Visit the NAED Government Affairs website to tell your member of Congress to support the Innocent Sellers Fairness Act ([www.naed.org/tellcongress](http://www.naed.org/tellcongress)).

## Death Tax Repeal

On April 16, the U.S. House of Representatives passed The Death Tax Repeal Act of 2015 (H.R. 1105). It was the first House vote on repealing the federal estate tax in more than a decade. NAED supports the bill. The estate tax (AKA "death tax") makes succession planning costly and complicated. It also makes it tougher to keep family businesses in the family.

The estate tax is levied on the assets of an estate before it is passed on to heirs. Estates can be subject to a tax rate as high as 40percent. And the estate tax may actually COST taxpayers. Former undersecretary of the Treasury Steve Entin found, by using a "dynamic" economic analysis, that repealing the death tax would increase tax revenues by nearly \$89 billion over 10 years.

Under any analysis, the death tax contributes a tiny portion of federal revenue, while costing family businesses millions. The bill now moves to the Senate for its consideration. Visit the NAED Government Affairs website to tell your member of Congress to support H.R. 1105, the Death Tax Repeal Act of 2015 ([www.naed.org/tellcongress](http://www.naed.org/tellcongress)).

## Using LEAN Principles: A Visit with Butler Supply

*Using LEAN Principles: A Visit with Butler Supply* is the first feature of the "Secrets of Successful Electrical Distributors" series. This report demonstrates how lean principles can contribute to greater efficiency and cost savings.

NAED spoke with Emil Boschert, Warehouse manager, at Butler Supply, St. Louis, Mo., about their 5-year journey to implement lean principles in their warehouse operations. Boschert explains how they approached eliminating waste and engaging other Butler Supply employees to make their warehouse operations more efficient. Five years later, they've realized a 30 percent increase in their distribution center while not adding to their head count. *Using LEAN Principles: A Visit with Butler Supply* is available for download through the NAED website ([www.naed.org](http://www.naed.org)). ●



*Craig Martin,  
Chapter Governor*

## The Value of a Good Word

**Y**our livelihood involves electrical construction. So it is almost a certainty that your firm has both received referrals for project work, design or equipment as well as given out referrals to others for such projects. But have you ever stepped back and thought about what those referrals indicate about you and your firm. Obviously, when you receive a referral the source of referral has thought well of your company. And when you make a referral, you are motivated to match the services that are needed to the appropriate vendor. In this day and age, it is increasingly common for these exchanges to take place.

So it might make sense to think about the value that is added by your involvement in industry associations such as the National Electrical Contractors Association and the Electric Association. The truth is that there is not another single entity that can provide you with greater access to electrical expertise across the country, and increasingly around the globe, than the NECA network. Consider a few of these points:

- **Members of NECA can quickly reach out directly to over 3,800 fellow contractor members across the United States and six other countries through a chain of 119 NECA Chapters.**
- **The reach of NECA members is extended to include manufactur-**

**ers, suppliers, design professionals, consulting firms and leading academics through the Association's basic research foundation known as Electri International.**

- **Expertise in codes and standards is enhanced within the NECA group of member firms by the Association's active involvement and leadership in each of the code making panels for the National Electrical Code.**
- **Working with a broad cross section within every facet of electrical construction, NECA develops National Electrical Installation Standards (NEIS) through a consensus process which produces the most up to date knowledge base of documented methods and practices for the quality installation of electrical systems.**
- **With a workforce partnership that has thrived for over a century, NECA works jointly to train the electrical workers of today and tomorrow through a federally recognized registered program incorporating state of the art technology and teaching methods.**
- **Management and technical training sessions are conducted for NECA members throughout the country as well as in conjunction with National Conventions and Conferences.**

Ultimately, it is the credentials and relationships that your firm has achieved that will dictate the types of referrals that are sent your way. At the same time, the referrals that your firm makes when recommending the work of others certainly reflects back upon the type of company you keep. Your decision to support and participate in the leading trade association for electrical construction should and does add value to your image within the industry. A referral to, or from, a NECA contractor makes both of you look good. To find out more, contact the NECA Chapter office at (630) 876-5360. ●



# LIGHTING + CONTROLS SHOWCASE

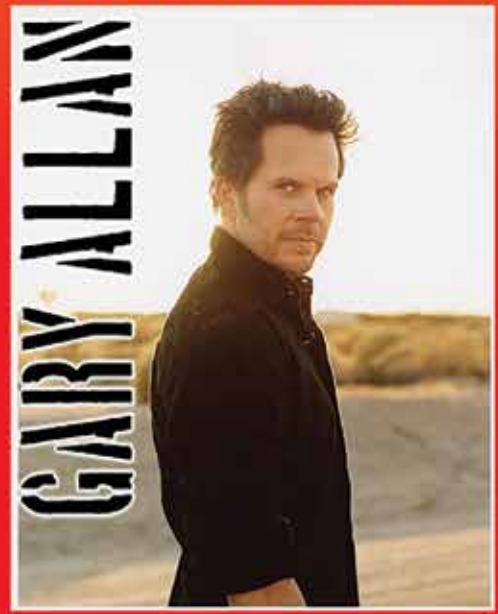
SEPTEMBER 17, 2015

2pm-10:30pm

House of Blues-Chicago

DETAILS TO FOLLOW  
[WWW.KSALIGHTING.COM](http://WWW.KSALIGHTING.COM)

## HEADLINING



## OPENING ACT

MAGGIE SPEAKS



### Connexion Announces the Opening of a New Location to Better Meet the Needs of Businesses in the Evanston, IL Area

Just in time for the Spring and Summer construction season, Connexion's new Evanston location is set to deliver a full array of electrical supplies and energy services.

Connexion, a leading Midwest-based provider of electrical and energy business solutions, announces the opening of their third customer service location at 2300 Main Street, in Evanston, Ill. The Evanston location will officially open for business on April 13th and will offer customers a full selection of electrical, safety, lighting and energy saving products. In addition to the wide product selection, an experienced staff is on hand to provide a full complement of construction and energy project design, technical support and logistical services.

"Our new Evanston location extends Connexion's heritage of delivering competitive, quality products and creative solutions to our contractor and energy services clients," said Mollie Sholl, Evanston Branch Manager for Connexion. "Our team's mission is to deliver a great customer experience. So, we're excited to bring our unique approach of cost-effective and personalized services to Evanston-area businesses." ●

### ECA Office Manager Retires

Mary Floro, Office Manager for the Electrical Contractors' Association of City of Chicago



*Photos taken by Wyckoff-Tweedie Photography*

(ECA) is retiring after nearly 28 years of service. Mary has been an integral part of office operations. Her quick wit and indomitable spirit in getting a job done will be missed. We wish Mary well during her transition. Congratulations, Mary! ●

### Callas/Kingsley Electrical Sales to represent Westinghouse Lighting

We are pleased to announce that Westinghouse Lighting has appointed Callas/Kingsley Electrical Sales as the sales representative in the Northern Illinois and Eastern Wisconsin territories including northwest Indiana as well as the Upper Peninsula of Michigan. Westinghouse Lighting is a family owned business established 1946 and offers a broad assortment of light bulbs, ceiling fans, lighting fixtures and lighting accessories. ●

## Safety Expo

In honor of National Safety Month, the NECA/IBEW Local 701 Safety Committee, together with host PowerForward DuPage, sponsored a complimentary Safety Expo on Tuesday, June 16th at IBEW Local 701. "The event allowed for both our members and our member contractors to view the latest safety products and safety information from a variety of vendors in a casual, relaxed atmosphere," said Karyn McCarthy, Executive Director of PowerForward DuPage. Jerry McGlynn of McWilliams Electric Co., Inc. and chairman of the NECA/IBEW Local 701 Safety Committee added, "I feel that safety is more than a logo on a t-shirt or a sticker on your hard hat. It must be a culture and behavior in the way we live. It's not just safety first, but it's safety always."

The Man Store, Greenlee, Construction Safety Council, Occupational Training & Supply, Ideal Industries, Emergent Safety Supply, OSHA, and Elfco were participating vendors. Attendees were treated to a barbeque dinner and refreshments. McCarthy added there are plans to make this an annual event. ●



Industry News continued on next page...

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On behalf of the American Cancer Society, the cancer patients and families we serve through our programs and services, and the research we fund, we want to say THANK YOU to the Chicago Electrical Industry. Thanks in part to your support more than 1.5 million cancer deaths have been averted over the past two decades due to a 22% drop in cancer mortality. The steady decline in cancer death rates since the early 1990s is due to fewer Americans smoking and advances in cancer prevention, early detection, and treatment.

The collective efforts of the Chicago Electrical Industry companies and your communities of family and friends have raised \$1.2 MILLION DOLLARS since 2011 as a partner in the fight against cancer! This is an extraordinary milestone we celebrated this year.

The 2015 Walk & Roll event had over 2,800 registered volunteers and despite the rain, walkers, bikers and

skaters came together to celebrate survivorship, remember those we have lost and remind each other that we do not walk alone. Altogether, Walk & Roll will raise over \$700,000 to propel our mission services and cancer prevention messaging in our community. To give you an idea of where your dollars will go, here's what the ACS provided Illinois residents in 2014:

- Over 1.5 million visits were made to cancer.org for cancer information and service information
- Over 220,000 online Cancer Survivor Network® Sessions were held
- Over 32,000 calls were answered by our trained cancer information specialists offering information, answers, and support to those who call our 24-hour information line at 1-800-227-2345
- Over 67,000 trips taking cancer patients to treatment through the Road To Recovery® program



The American Cancer Society is here all year round to support our community. For information on cancer, treatment, free ACS programs and services, research, and wellness tips visit [www.cancer.org](http://www.cancer.org) or call a Cancer Information Specialist 24 hours-a-day, 365 days-a-year at 1-800-ACS-2345. Our Cancer Information Specialists are here to personalize a cancer journey for anyone, with any type of cancer, located anywhere.

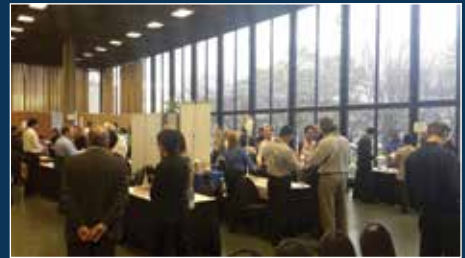
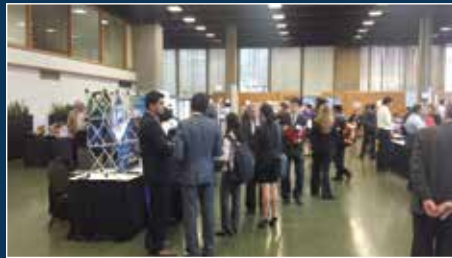


2015 participating companies: **Advance Electrical Supply, Agents Midwest, Anixter, Archibald & Meek, Atkore International, Block Electric, Callas/Kingsley Electrical Sales, Continental Electrical Construction Company, CED, Electri-Flex, Emerson Appleton Group, Gibson Electric, Graybar, Hubbell, Kelso-Burnett, KSA Lighting, Philips Lighting, Pilipuf Grist, Schneider Electric, Steiner Electric, and Wheatland Tube.**

Thank you! ●

# SAVE THE DATE

ELECTRICAL INDUSTRY : **NOV. 2** : **ILLINOIS**  
**CAREER FAIR** : **2015** : **INSTITUTE**  
: : **OF TECHNOLOGY**  
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**THE** Electric Association has a Social Media presence and is available as a resource to anyone who Likes or Joins. Our various groups and handles are as follows:

- **Facebook:** Electric Association, Inc.
- **LinkedIn:** Electric Association of Chicago (Group)

The Electric Association is providing ways for you to expand your online presence. We've tried to keep our various online presences dedicated to conversations about ideas, issues and interesting electric association-related subjects. Posts that sell products or services are deleted from the Facebook page and LinkedIn group. ●



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